



2nd Quarter Financial Update BOA Work Session June 3, 2025



FY2025 Budget Amendments

FY2025 budget figures include budget amendments approved by the Board:

- **Budget Amendment #1:** On November 19, 2024, \$50,500 expenditure to the General Fund for Collective Bargaining Agreement for full-time sworn police officers at the rank of sergeant.
- **Budget Amendment #2:** On December 17, 2024, \$10,000 expenditure to the CWWS Fund for the City's website design and hosting services.
- **Budget Amendment #3:** On January 7, 2025, \$264,465.95 expenditure to the CWWS Fund for the water treatment plant residuals cleanout project, budgeted in 2024 and carryforward to FY2025, including \$26,465.95 of change orders.
- **Budget Amendment #4:** On January 21, 2025, \$34,131.33 expenditure to the General Fund and \$156,000 expenditure to the Transportation Sales Tax Fund.
 - \$20,000 to the General Fund to cover additional snow removal expenditures.
 - \$14,131.22 to the General Fund to cover unspent 2024 Neighborhood Beautification Grant awards with a deadline of April 1, 2025.
 - \$156,000 to the Transportation Sales Tax Fund to fund street maintenance operations not originally budgeted.
- **Budget Amendment #5:** On March 4, 2025, \$6,802.25 expenditure to the General Fund for the public safety sales tax election to Clay County.
- **Budget Amendment #6:** On April 1, 2025, \$70,000 expenditure to the Transportation Sales Tax Fund for addition maintenance and repair materials for the Street Department.
- **Budget Amendment #7:** On April 1, 2025, \$7,150 expenditure to the General Fund for Janitorial Services.
- **Budget Amendment #8:** On May 6, 2025, \$112,156 expenditure to the CWWS Fund for a watermain break along Church Street ; \$4,500 expenditure to the General Fund to repair sanitary service line.



General Fund Review



General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Revenues	\$6,737,657	\$7,272,399	\$4,317,892	64.1%

- The 2nd quarter FY2025 General Fund revenue projections are higher compared to budgeted amounts. Revenues for the 2nd quarter 2025 have performed well, averaging **55%** of budget compared with 64.1% 2nd quarter FY 2025.
- Projection increased due to strong interest income and use tax.

General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Expended
Expenditures	\$7,547,496	\$7,547,496	\$3,440,135	45.6%

- The 2nd quarter FY2025 General Fund expenses are consistent with projected budget.

Property Tax Revenue

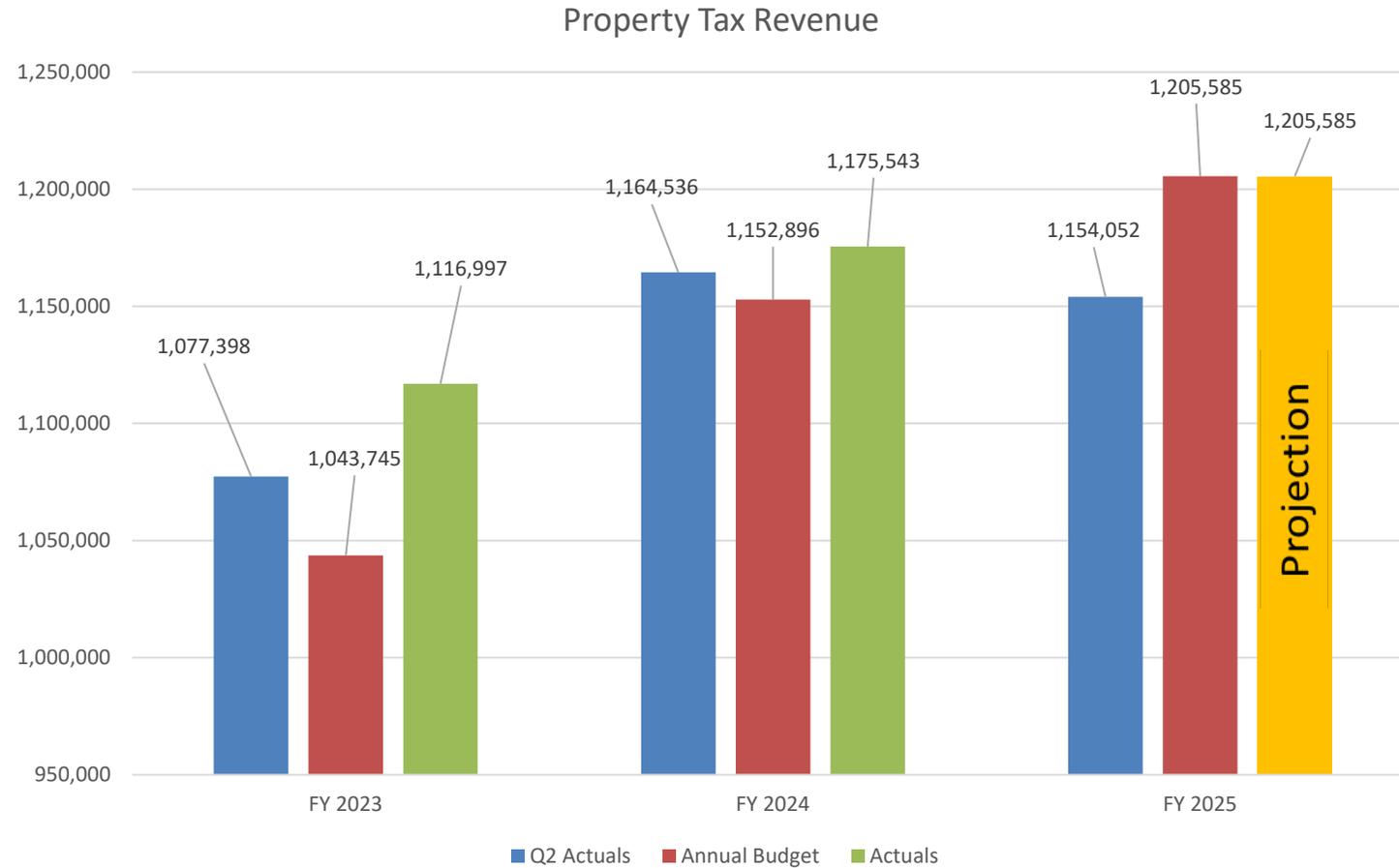


General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Property Tax Revenues	\$1,205,585	\$1,205,585	\$1,154,052	95.7%

- During the second half of the fiscal year, the City recognizes minimal revenue.
- The City, on average in the past 3 years, received **98%** of annual property tax revenue by the 2nd quarter of the fiscal year.
- For the last 5 years, the City has seen an average annual increase in property tax revenues of about **5.89%**.

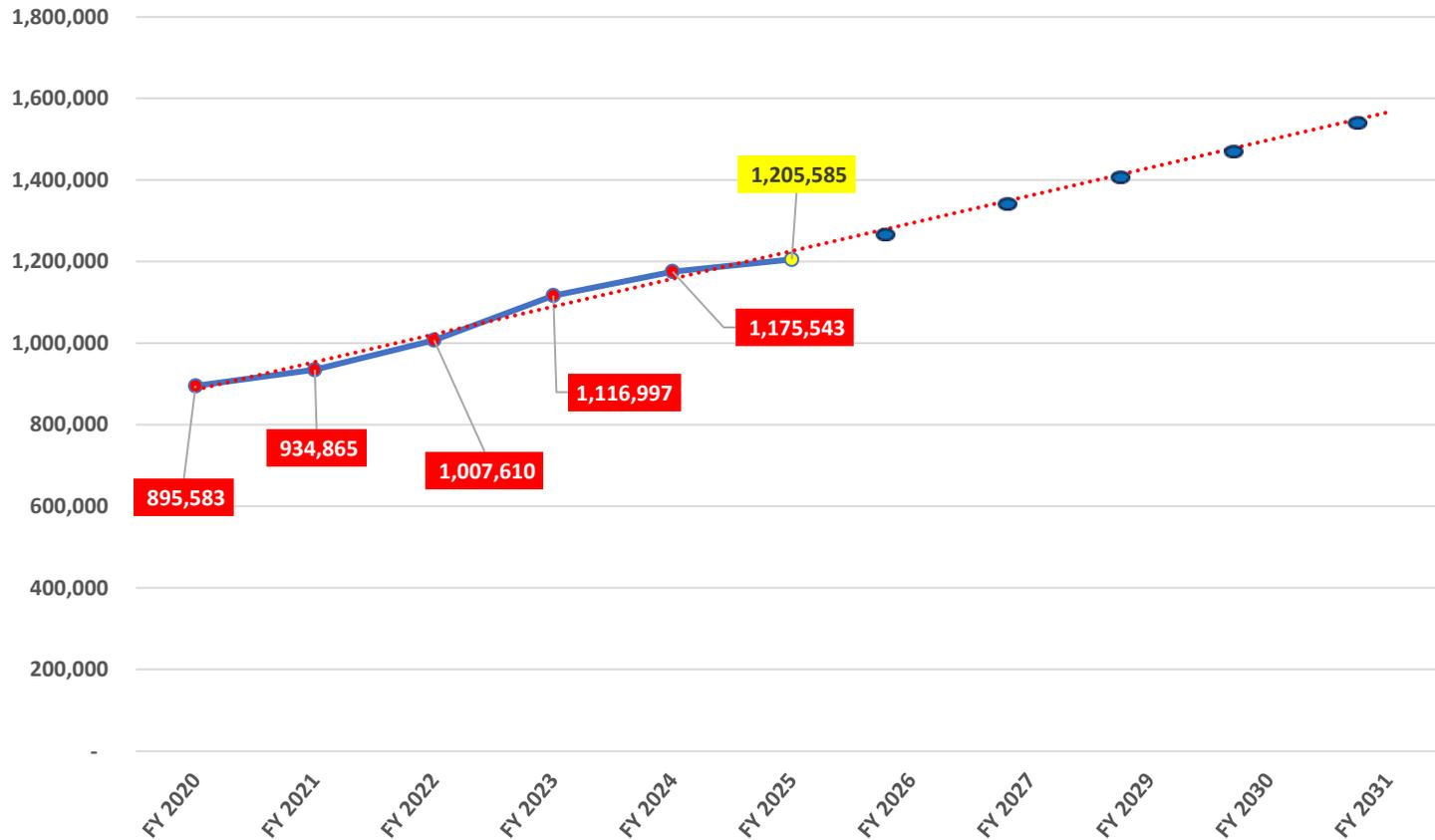
*Property Tax revenue comprises **17%** of General Fund revenues and plays a significant role in funding core City services and amenities*

Property Tax Revenue - 3 Year Trend History



Property Tax Revenue – Five Year Lookback

Property Tax - Line of Best Fit



- Red: Previous Year Actuals
- Yellow: FY2025 Projected
- Blue: Projected FY2026 and Beyond

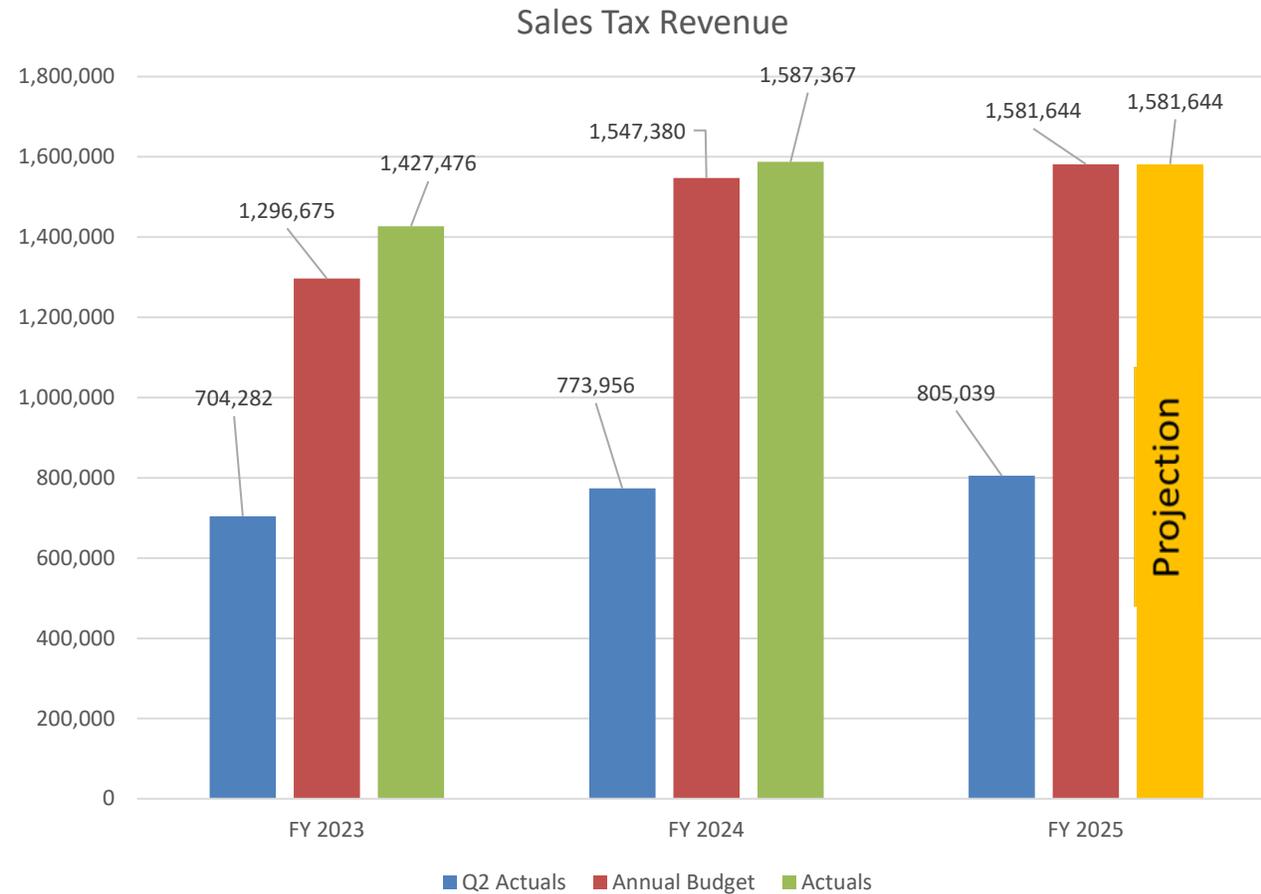
1% City Sales Tax Revenue



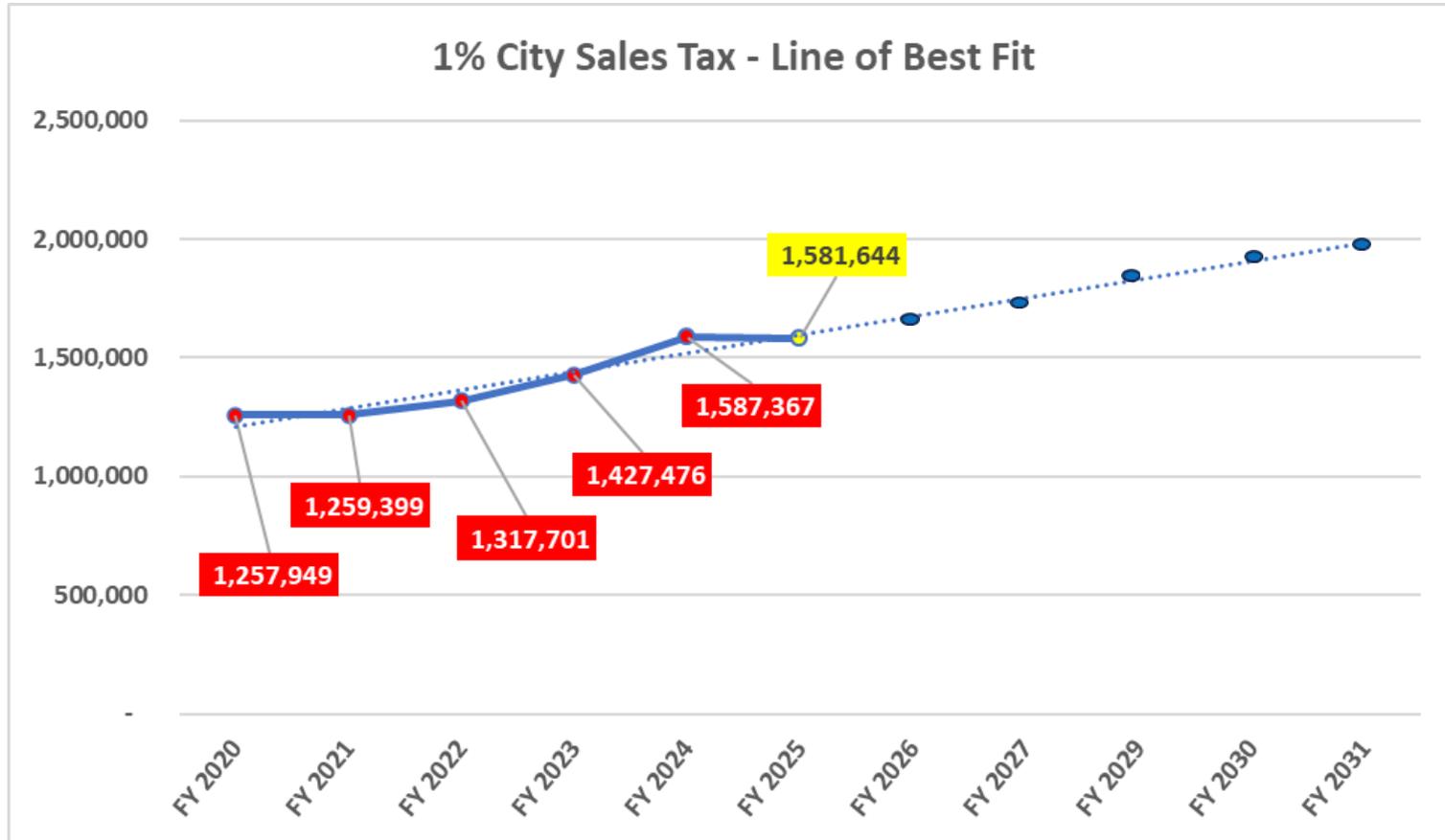
General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Sales Tax Revenues	\$1,581,644	\$1,581,644	\$805,039	50.9%

- The City, on average in the past 3 years, receives **46%** of sales tax annual revenue by the 2nd quarter of the fiscal year.
- This data reflects the monthly transfer of TIF EATs from the General Fund to the Special Allocation Fund (Marketplace TIF).

1% City Sales Tax Revenue - 3 Year Trend History



1% City Sales Tax Revenue – Five Year Lookback



- Red: Previous Year Actuals
- Yellow: FY2025 Projected
- Blue: Projected FY2026 and Beyond

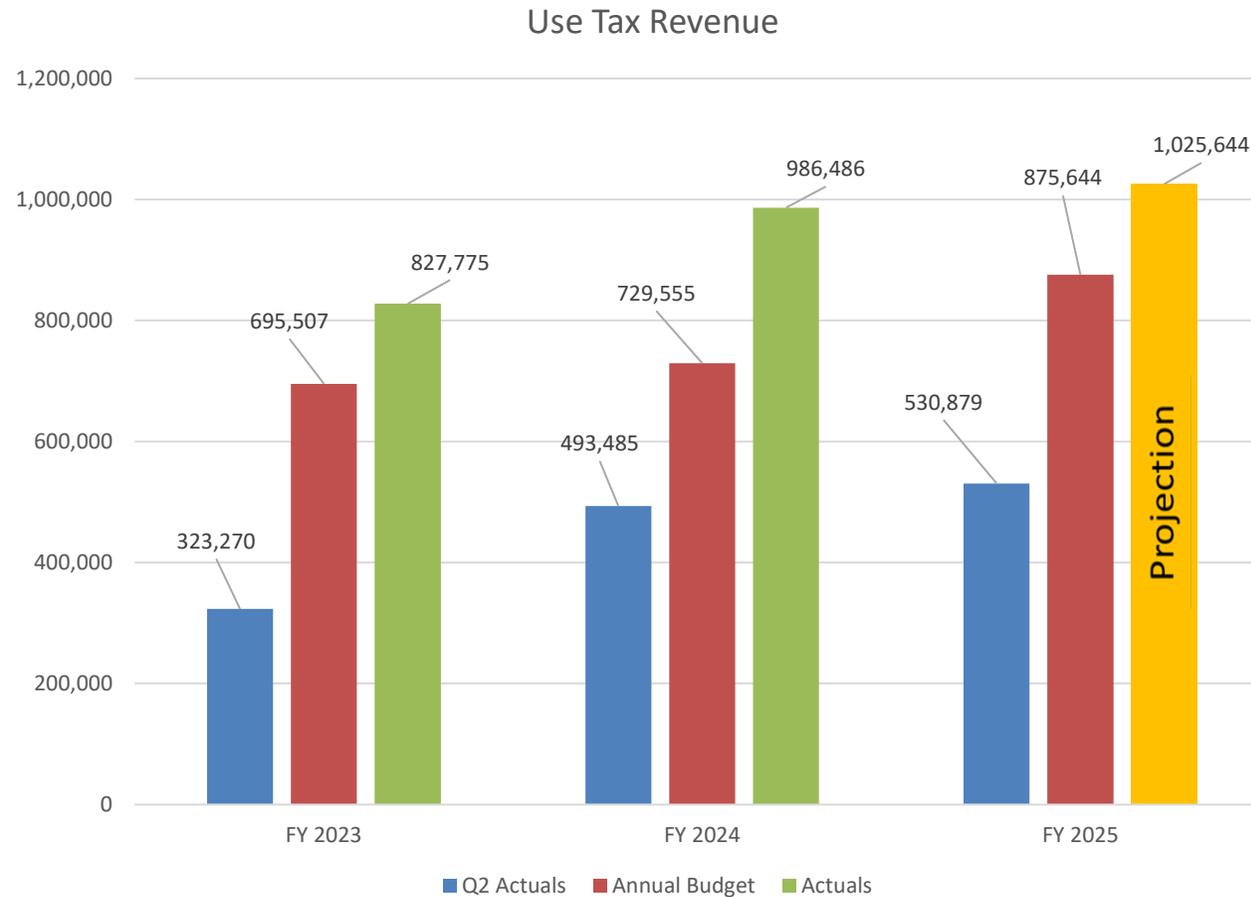
Use Tax Revenue



General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Use Tax Revenues	\$875,644	\$1,025,644	\$530,879	60.6%

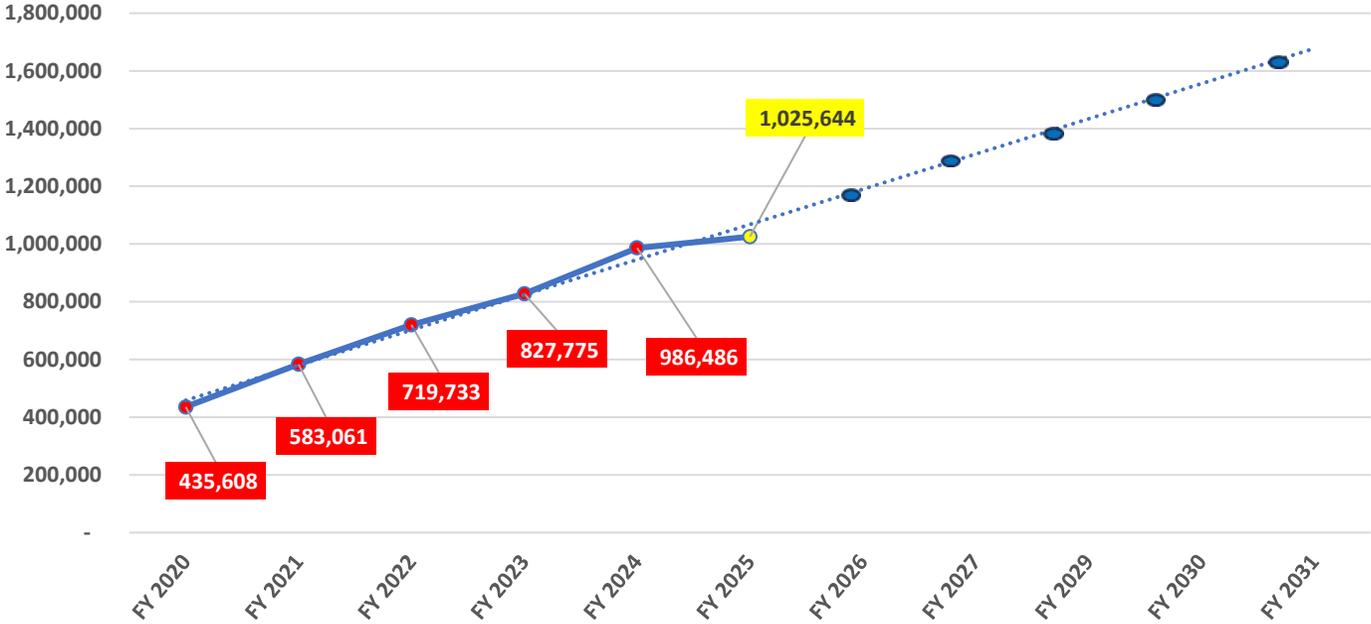
- The City, on average in the past 3 years, receives **48%** of use tax annual revenue by the 2nd quarter of the fiscal year.
- FY2025 use tax has been resilient and continues to increase.

Use Tax Revenue - 3 Year Trend History



City Use Tax Revenue – Five Year Lookback

City Use Tax - Line of Best Fit



- Red: Previous Year Actuals
- Yellow: FY2025 Projected
- Blue: Projected FY2026 and Beyond

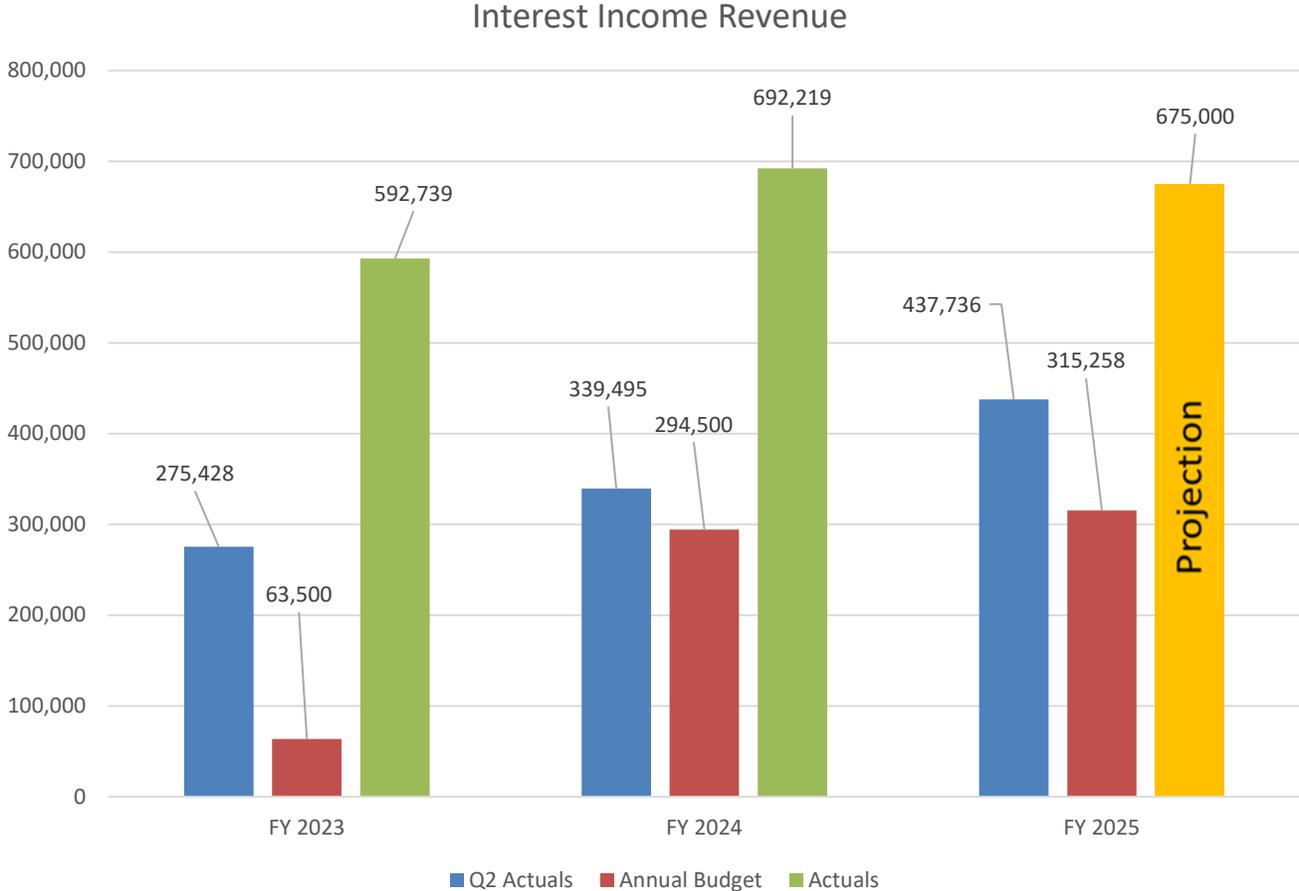
Interest Income Revenue



General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Interest Income	\$315,258	\$675,000	\$437,736	138.8%

- The City has received **43%** of the annual budgeted interest income by the 2nd quarter of the fiscal year.
- Projected interest income has been increased for FY2025 due to Federal Reserve predictions of fewer interest rate cuts.

Interest Income - 3 Year Trend History



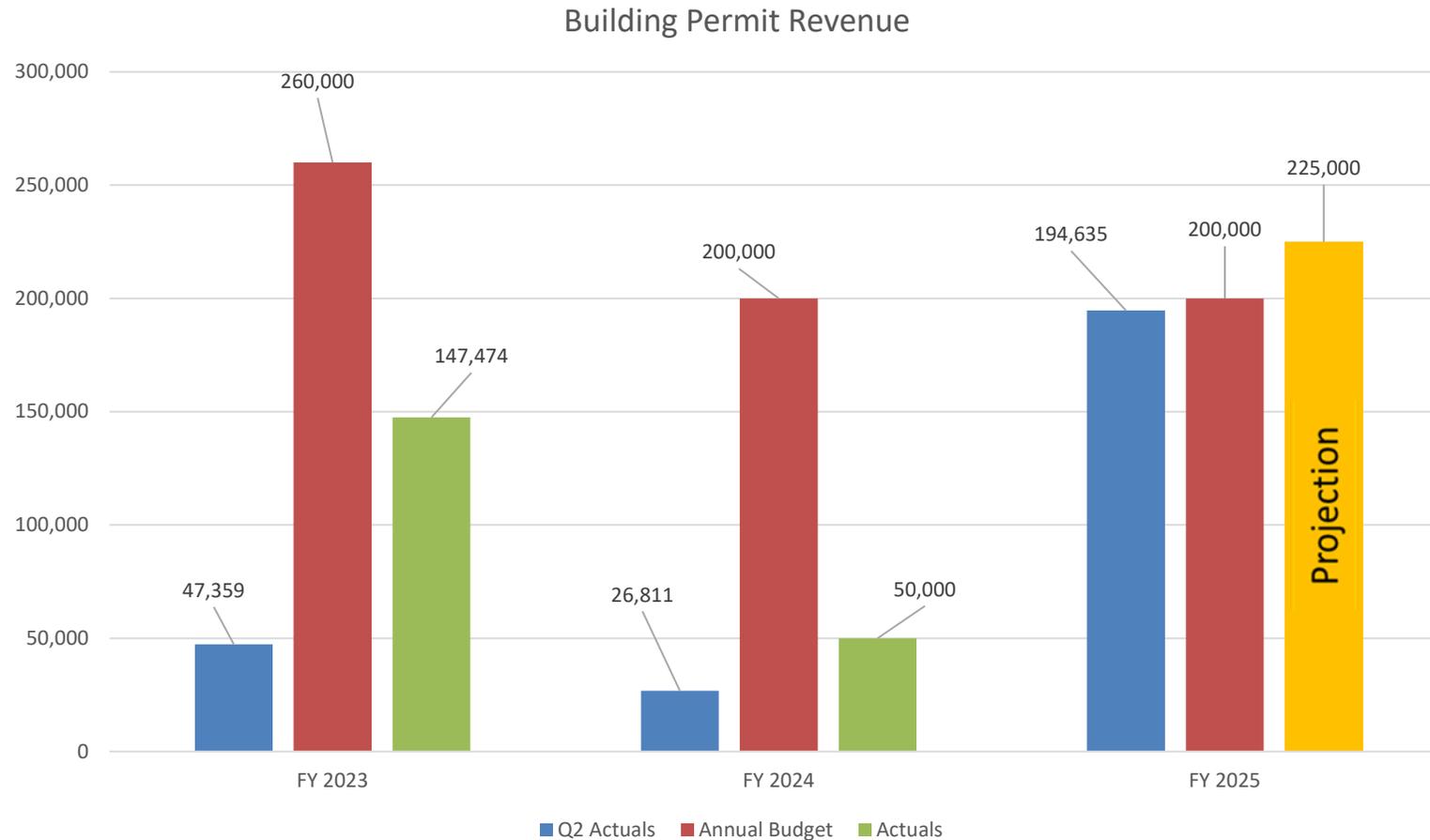
Building Permit Revenue



General Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Building Permit	\$200,000	\$225,000	\$194,635	97.3%

- Fairview Crossing, both residential and commercial, has been the largest project driving YTD revenue. Anticipate additional 110 Smithville permit revenue to through FY25.
- Increased projection from 200,000 to 225,000

Building Permit Revenue



General Fund – Bottom Line

	Actual FY 2024	Budgeted FY 2025	Projected FY 2025
Beginning Fund Balance	\$ 3,963,979	\$ 3,806,561	\$ 3,806,561
Total Revenues	\$ 6,942,100	\$ 6,737,657	\$ 7,272,399
Total Expenses	\$ 7,099,518	\$ 7,547,496	\$ 7,547,496
Net Change in Fund Balance	\$ (157,418)	\$ (809,839)	\$ (275,097)
Ending Fund Balance	\$ 3,806,561	\$ 2,996,722	\$ 3,531,464
			\$ 534,742

Combined Water & Wastewater Fund



CWWS Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Revenues	\$7,143,660	\$7,143,660	\$3,653,373	51.1%

- Water and wastewater sales are in line with budget. Revenues as a percentage of budget received slightly higher due to timing of grant reimbursements.

CWWS Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Expended
Expenditures	\$10,800,684	\$9,010,684	\$2,301,113	21.3%

- Expenditure projections have been lowered due to delays in projects such as Smith's Fork Force Main, Maple Ave and River Crossing, and Stonebridge Lift Station.

2025 Capital Funded Projects – CWWS Fund



Projected CWWS Capital Projects	Status
West Bypass of the 144th Street Lift Station (Construction)	In Process
Smith's Fork Force Main (Construction)	In Process
Owens Branch Gravity Line Phase #1, Line #1 (Engineering)	In Process
Maple Ave & River Crossing (12" Waterline) (50% of Construction)	In Process
Stonebridge Lift Station (Engineering)	In Process
Stonebridge Lift Station (Construction With SSD Cost Sharing)	On Hold
Water Plant Improvements (Construction)	In Process
McDonalds/Central Bank Lift Station (Engineering)	On Hold

- 144th Street Lift Station has a \$1,050,000 Federal Earmark in FY2025.

Water & Wastewater Sales Revenue



CWWS Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Received of Budget
Water Sales	\$3,676,000	\$3,676,000	\$1,795,342	48.8%

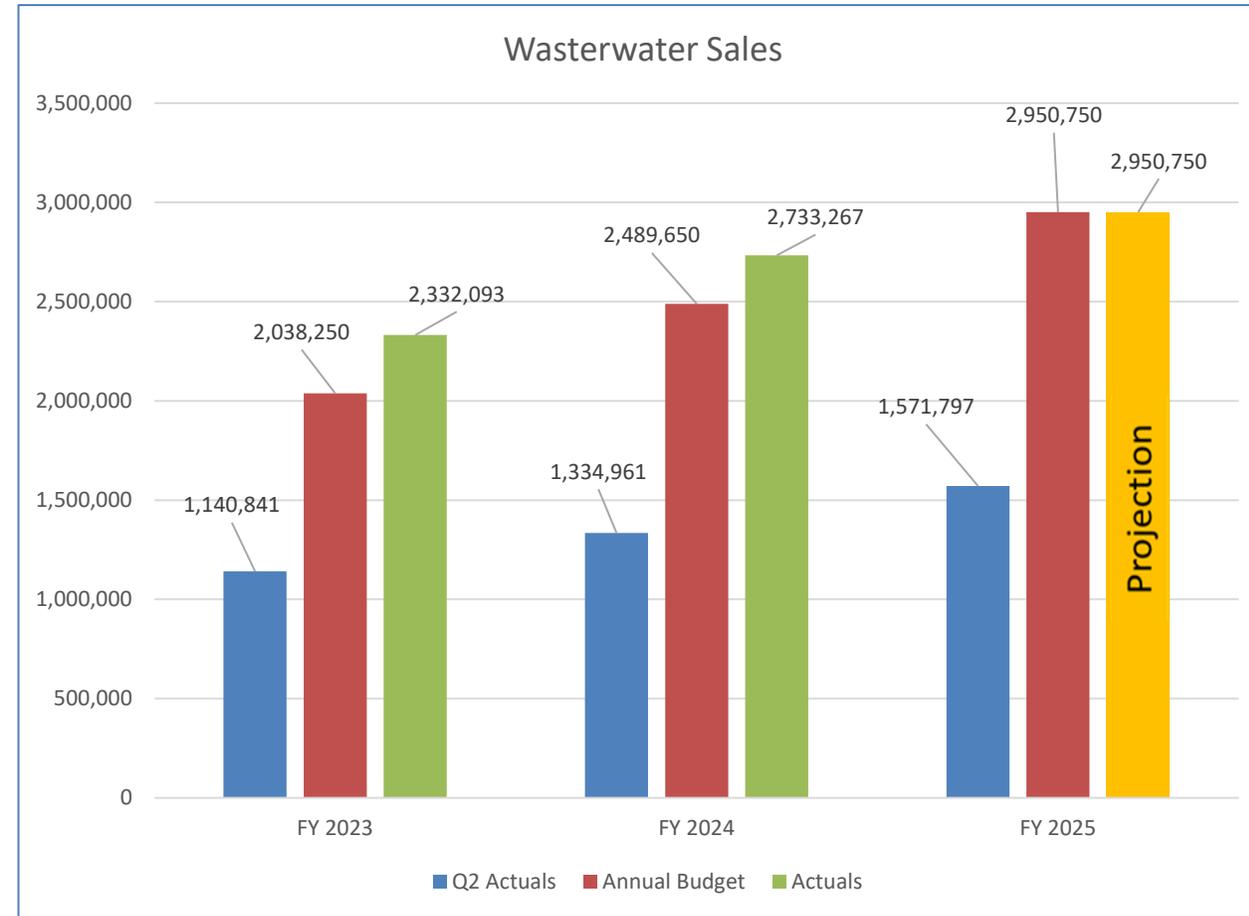
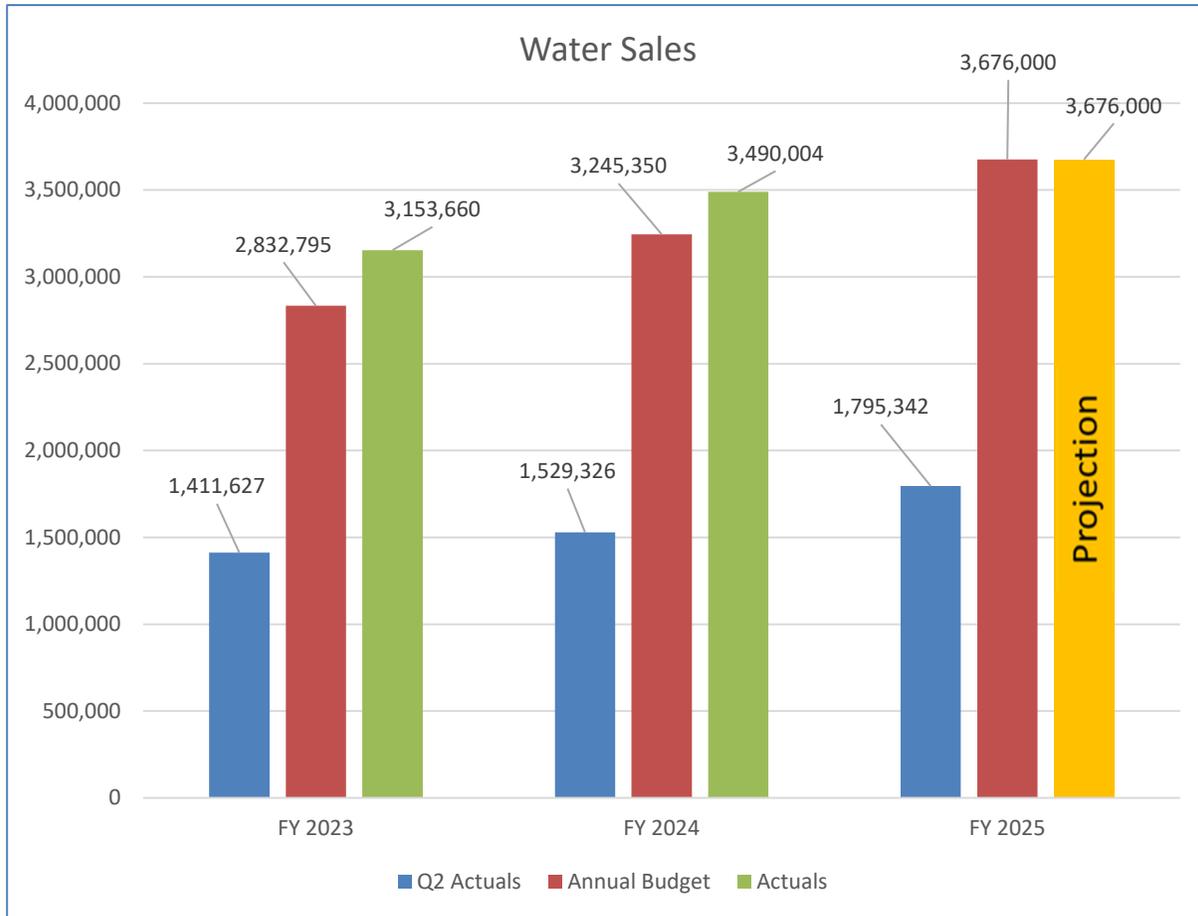
- The City, on average in the past 3 years, receives **45%** of water sales annual revenue by the 2nd quarter of the fiscal year.

CWWS Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Received of Budget
Wastewater Sales	\$2,950,750	\$2,950,750	\$1,571,797	53.3%

- The City, on average in the past 3 years, receives **48%** of wastewater sales annual revenue by 2nd quarter of the fiscal year.

Water & Wastewater Sales Revenue

3 Year History of Q2



CWWS Fund – Bottom Line

	Actual FY 2024	Budgeted FY 2025	Projected FY 2025
Beginning Fund Balance \$	6,589,526	\$ 7,725,820	\$ 7,725,820
Total Revenues \$	6,604,273	\$ 7,143,660	\$ 7,143,660
Total Expenses \$	5,467,979	\$ 10,800,684	\$ 9,010,684
Net Change in Fund Balance \$	1,136,294	\$ (3,657,024)	\$ (1,867,024)
Ending Fund Balance \$	7,725,820	\$ 4,068,796	\$ 5,858,796

Capital Improvement Sales Tax Fund

Projected Capital Improvement Sales Tax Projects	Status
Riverwalk & Trail (Engineering)	In Process
2 nd Creek Sidewalks (Engineering)	In Process
Downtown Streetscape Phase III	Completed
1st & Bridge Street Round-A-Bout (Engineering)	In Process



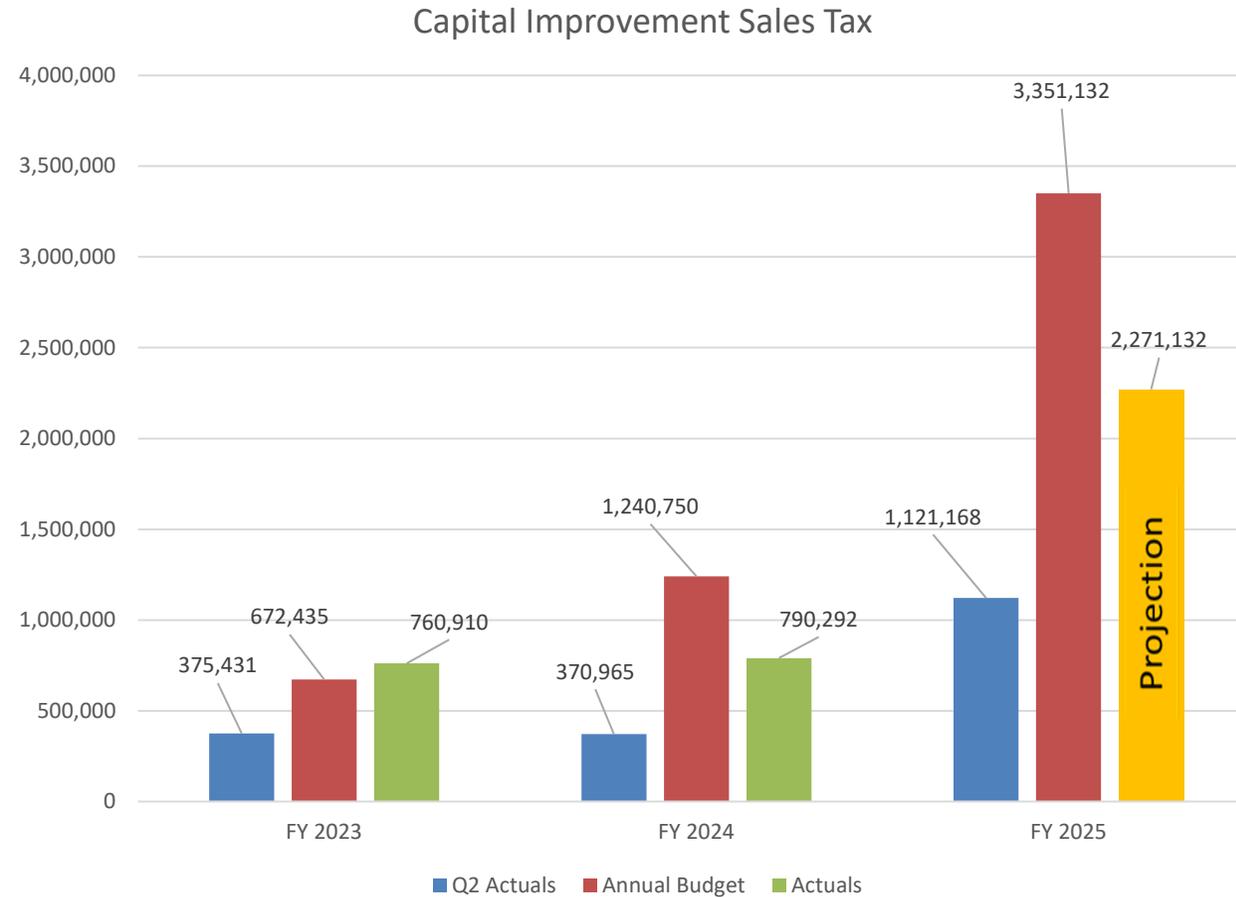
Capital Improvement Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Sales tax	\$783,132	\$783,132	\$390,917	49.9%
Reimbursements	\$2,568,000	\$1,488,000	\$730,252	28.4%
All Revenues	\$3,351,132	\$2,271,132	\$1,121,168	

- Budget includes a \$1,488,000 MoDOT reimbursement for Streetscape Phase III Construction.

Capital Improvement Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Expended
All Expenditures	\$4,233,000	\$2,827,917	\$1,478,167	34.9%

- Current reimbursement request for Streetscape Phase III Construction expenses is approximately \$597,000. Expect full reimbursement by July 2025.

Capital Improvement Sales Tax Revenue - 3 Year Trend History



Transportation Sales Tax Fund

Projected Transportation Sales Tax Projects	Status
Annual Asphalt Overlay Program (Projects TBD)	In Process
Annual Sidewalk Replacement Program	In Process
Commercial Street Sidewalks (Construction)	In Process
1st & Bridge Street Round-A-Bout (Engineering)	In Process

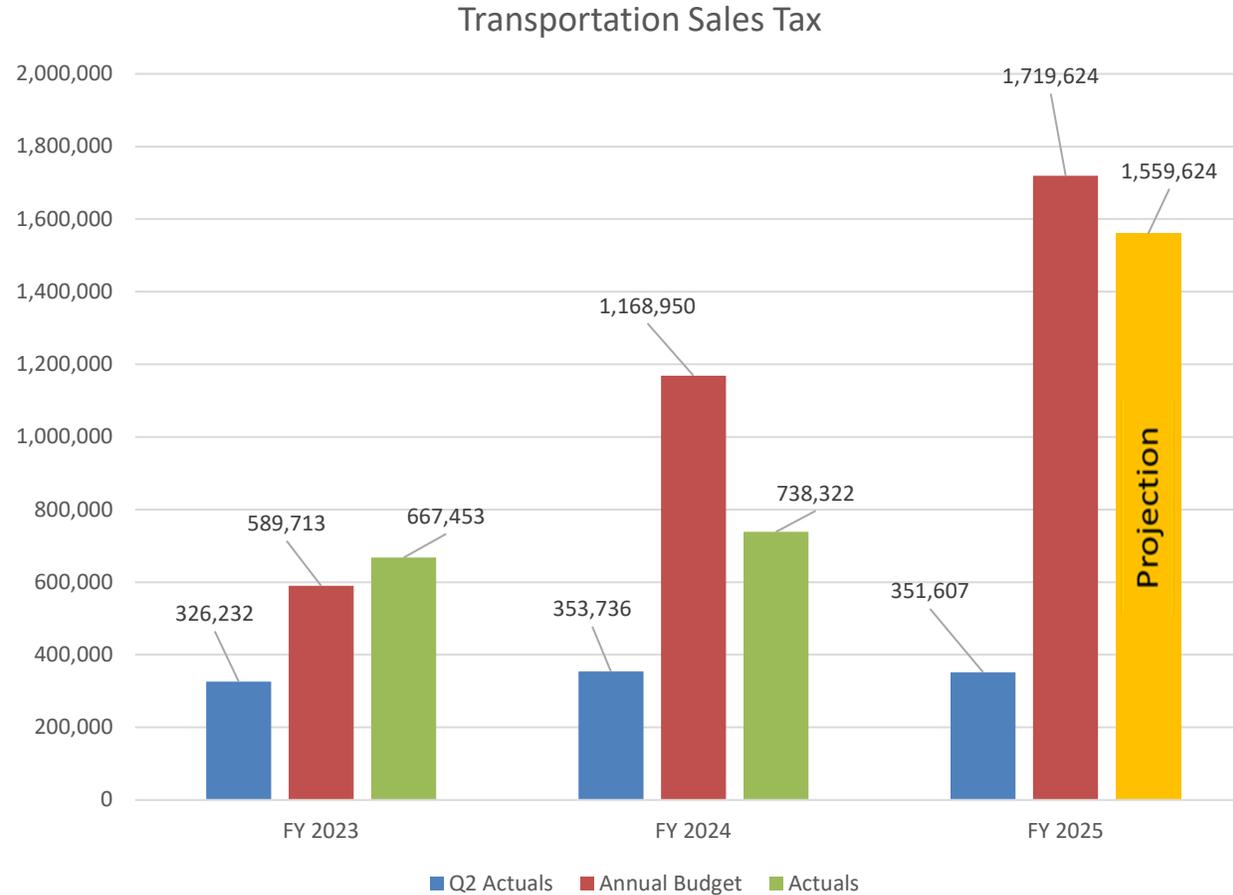


Transportation Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Sales tax	\$758,624	\$758,624	\$345,767	45.6%
Street & Curb Fees	\$1,000	\$1,000	\$5,840	584.0%
Reimbursements	\$960,000	\$800,000	-	-
Revenues	\$1,719,624	\$1,559,624	\$351,607	-

- Budget includes a \$800,000 MARC reimbursement for Commercial Street Sidewalks.

Transportation Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Expended
Expenditures	\$1,652,000	\$1,652,000	\$121,161	7.3%

Transportation Sales Tax Revenue - 3 Year Trend History



Park & Stormwater Sales Tax Fund

Projected Park and Stormwater Sales Tax Projects	Status
OK Railroad Trail - Phase I (Construction)	In Process
Dundee Road Stormwater Improvements (Engineering)	In Process
Dundee Road Stormwater Improvements (Construction)	On Hold
Forest Oaks Stormwater Improvements (Engineering)	In Process
Forest Oaks Stormwater Improvements (Construction)	On Hold
Riverwalk & Trail Construction (30% of Construction)	On Hold

Park & Stormwater Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Sales tax	\$781,294	\$781,294	\$387,560	49.6%
Reimbursements	\$184,000	\$184,000	-	-
Revenues	\$965,294	\$965,294	\$387,560	-

- The City, on average in the past year 3 years, receives 44% of park and stormwater sales tax annual revenue by the 2nd quarter of the fiscal year.
- OK Railroad Trail has a \$184,000 grant.

Park & Stormwater Sales Tax	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Expended of Budget
Expenditures	\$1,170,000	\$381,000	\$27,318	2.3%

Debt Service Fund



Debt Service	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Received
Revenues	\$365,000	\$365,000	\$0	0.0%

- Series 2018 and Series 2019 debt issuance

Debt Service	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% of Budget Expended
Expenditures	\$365,000	\$365,000	\$268,913	73.7%

- General Obligation scheduled debt payments (for Series 2018 and Series 2019 issuances) have been paid in February 2025.

Sanitation Fund

Solid Waste Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Received of Budget
Revenues	\$971,205	\$971,205	\$487,107	50.2%

- The City, on average in the past 3 years, receives 49% of solid waste annual revenue by the 2nd quarter of the fiscal year.

Solid Waste Fund	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Expended of Budget
Expenditures	\$970,617	\$970,617	\$477,437	49.2%

- The City also pays to participate in the Household Hazardous Waste collection program administered by MARC which is funded by the Solid Waste Fund.



VERF (Vehicle & Equipment Replacement Fund)



VERF	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Received of Budget
Revenues	\$469,000	\$469,000	\$0	0.0%

- The VERF will receive the annual operational support in Q2 of 2024.

VERF	FY2025 Budgeted	FY2025 Projections	FY2025 YTD	% Expended of Budget
Expenditures	\$474,794	\$474,794	\$203,138	42.8%

- The City is evaluating its leased vehicles and choosing to keep them longer rather than returning them, and trading between departments to align with department needs, resulting in cost savings.
- The City is currently leasing **38 vehicles** with Enterprise Fleet Management.

6-Month Budget Review - Conclusion



Festi-Ville

Revenues

- *Property Tax:* Property tax is tracking to hit budget in FY2025.
- *Sales Tax:* Revenues continue to meet budget projections through Q2, staff continues to monitor closely.
- *Use Tax:* No slow down through Q2. Increased projections slightly for FY2025.
- *Interest Income:* Higher than budgeted revenue as rates remain high, increasing the projection in Q2.
- *Building Permits:* Continued increase in new residential and commercial permits during Q2 has resulted in an increase in projected revenue.

Expenditures

- *General Fund Operational Expenditures:* Expenditures are trending as budgeted. Staff continues to monitor closely.
- *Capital Budgets:* Projected capital budget activity has increased in all funds this year. Staff will continue to monitor budgets for any potential change orders or project cost increases, as Q3 period is a busy project period.